

Enabling carriers & agents to deliver quotes via any digital channel

By Talage

At Talage we are focused on building the software needed for today's carriers and agents to distribute small commercial P&C digitally. Today we work with 15+ A-rated carriers (including Liberty Mutual, Travelers, and CNA) and hundreds of agencies (including PayneWest, Holmes Murphy, and InterWest) to provide instant bindable quotes.

How the Talage technology works?



At Talage we are experts in insurance APIs. We have built a network of API integrations that drives premium across the digital landscape through our quoting solution. In short, we integrate with a carrier's quote API to ensure we can deliver accurate bindable quotes. Then we offer a white-label user experience through our own API so that these quotes from single or multiple carriers can be delivered instantly to agents and small businesses. We provide carriers with the tools to acquire the premium that justifies the time and expense required to build an API. Our favorite acronym at Talage is API, in case you didn't pick up on that.

Digital tools for your agents



After building an API we believe carriers should be able to provide digital quoting to any agent. Not the few digital agents that have the knowledge to integrate with an API. Leveraging our white-label solution allows carriers to turn their existing network into thousands of digital agents.

Digital partnerships



As our industry embraces digital and looks at what is next, we believe digital distribution through partnerships will be a huge point of emphasis. We enable carriers and agents to create as many custom digital applications as they wish with our white-label solutions. Today our carrier partners are using this tool to build custom pages for payroll companies, banks, credit card companies, restaurant franchises, and many more.

Wholesale tools



As digital transformation sweeps across the insurance industry the wholesale community is also looking for cutting-edge tools. By partnering with Talage we can build custom solutions that will allow a wholesaler to give their agents the option to get instant quotes from their carrier partners while allowing the wholesale team to continue to own the entire experience.

Tap into the Talage Agency Network

Today Talage works directly with hundreds of agents to power their digital quoting solutions. This tool is used by our customers in 2 key ways:

- 1. An Improved Quoting Solution:** Producers use our instant quoting as a new and improved quoting solution. Fill out one app and get real bindable quotes from multiple carriers instantly.
- 2. Ease of Digital Acquisition:** The Talage white-label solution powers their digital customer acquisition. Placing our digital application anywhere online where agents interact with small business customers allows their clients to get quotes themselves from multiple carriers 24/7.



WEBSITE

talageins.com

FOUNDED

2015

HEADQUARTERS

Reno, Nevada

FUNDING

\$7.5M

OVERVIEW

Talage develops digital distribution software solutions for commercial insurance that transform the insurance quoting process for agents and carriers. Talage's Wheelhouse technology empowers property and casualty (P&C) agents to sell small business coverages via any channel, allows carriers to more effectively use APIs, and automates manual processes for increased productivity.